

# GreenPalm:

The process for independent smallholders



**1** Form a group



**2** Adopt sustainable farming practices



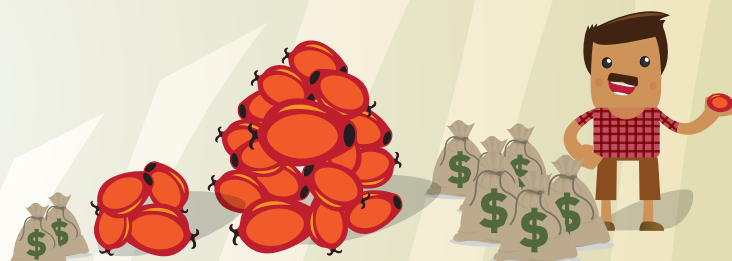
**3** Use less fertilizer & pesticides



non-RSPO Certified = Cost more

RSPO Certified = Cost less

**4** Improve your yield



non-RSPO Certified

RSPO Certified

**5** Get RSPO certified



**6** Become a GreenPalm member



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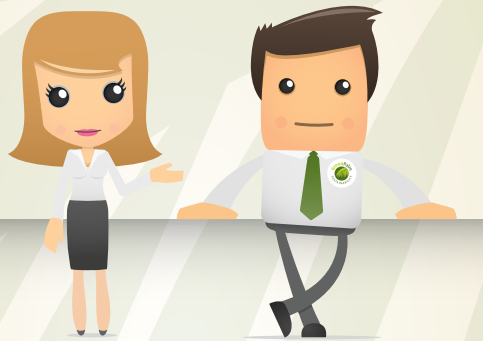
7

Enter RSPO certified volume onto GreenPalm website



8

GreenPalm finds a buyer for your certificates



9

Agree a certificate price with your buyer



10

Receive money from certificate sale






11

Sell fruit bunches to your usual buyer



For further information visit:  
[www.greenpalm.org](http://www.greenpalm.org)

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